

Risk Management Tips for Dentists



Dental Edition

In the dental industry, every detail matters.

Small things, when missed, can lead to big problems. It's important for dentists to ensure procedures that promote patient safety and reduce exposure to dental professional liability are followed. MLMIC Insurance Company created this handbook to help identify potential problem areas and find recommendations for improving them.

From office policies and patient communications to technology use and more, these risk management tips are designed to offer guidance on the most effective and efficient methods for handling a wide range of dental practice issues. Implementing these recommendations may assist in preventing adverse outcomes, improving patient care, and minimizing liability exposure in the office practice.



Disclaimer

This handbook does not purport to contain all the information about the risk management topics covered. Reference sources have been provided wherever possible for more detailed information about a particular topic. Risk management checklists have been included as a quick reference for most of the topics. All statements contained herein are accurate as of the date of publication of this handbook. Efforts will be made to update information when changes occur. MLMIC Insurance Company and the attorneys at MLMIC Insurance Company's Legal Department are always available to answer any questions you may have regarding any of these tips, as well as questions regarding professional liability, healthcare law, patient safety, and risk management not covered in this handbook.

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Office Policy and Procedure

Maintaining Patient Confidentiality

The Risk

Patient confidentiality breaches pose a significant risk in the healthcare setting. The HIPAA and New York State laws govern your obligation to maintain the confidentiality of protected health information (PHI). Staff and dentists must be aware that routine office practices, including telephone contact, verbal discussions, and computer use, inherently carry the risk of patient confidentiality breaches.

Dental office staff must also be aware that discussing a patient's PHI within earshot of others or leaving computer screens that display PHI where patients can see them can result in a breach of patient confidentiality. Furthermore, office staff discussing a patient's PHI in public, or even in their presence at the office, may result in a serious breach of confidentiality. Such breaches of confidentiality must be prevented.

Recommendations

1. Educate staff at least annually (or more often, as necessary) about the need to maintain patient confidentiality inside and outside the office. Documentation of participation in these educational sessions should be maintained in staff personnel files.
2. Require staff members to sign new confidentiality agreements, which include the consequences of a breach of confidentiality up to and including suspension or even loss of employment, every year.
3. Assess the office premises to determine how best to maintain patient confidentiality. Identify areas that may cause an inadvertent breach of confidentiality and take appropriate corrective actions.
4. Establish private areas away from the waiting room and common areas for discussions with staff and patients. Avoid discussing PHI in such a way that it could be overheard outside the examination room.
5. Face computer screens away from patient common areas and reception areas. Use a screensaver or screen lock when away from the computer.
6. Include written consent forms in your Notice of Privacy Practices to allow patients to permit minimal information, such as appointment reminders and/or test results, to be left on telephone answering machines or with a designated person. Patients must be offered the option to opt out.
7. Any electronic device that is used for the transmission of PHI must be encrypted and have regular software updates installed.
8. Business Associate Agreements must be obtained and maintained for all vendors that have access to PHI.

Maintaining Patient Confidentiality

Patient confidentiality breaches pose a significant risk in the healthcare setting. HIPAA and New York State laws govern your obligation to maintain the confidentiality of PHI. Staff and dentists must be aware that routine office practices, including telephone contact, verbal discussions, and computer use, inherently carry the risk of patient confidentiality breaches.

	YES	NO
1. All staff have been educated, at a minimum annually, regarding HIPAA and patient confidentiality. Attendance is documented and maintained in their personnel files.	<input type="checkbox"/>	<input type="checkbox"/>
2. All staff members have signed confidentiality agreements.	<input type="checkbox"/>	<input type="checkbox"/>
3. Staff conversations regarding patient care are not audible to patients and visitors in the waiting area.	<input type="checkbox"/>	<input type="checkbox"/>
4. Staff have been advised to never discuss patients outside the office, including on social media platforms.	<input type="checkbox"/>	<input type="checkbox"/>
5. The flow of patients through the office has been assessed to determine how best to maintain the confidentiality of PHI.	<input type="checkbox"/>	<input type="checkbox"/>
6. Computer screens are not visible to patients or visitors.	<input type="checkbox"/>	<input type="checkbox"/>
7. Computers in exam rooms are not left on or active when staff or dentists are not present.	<input type="checkbox"/>	<input type="checkbox"/>
8. Any electronic device that is used for the transmission of PHI is encrypted and has regular software updates installed.	<input type="checkbox"/>	<input type="checkbox"/>
9. The practice can leave messages on patient answering machines (e.g., regarding appointments) only if contained in our Notice of Privacy Practices. Patients are offered the option to opt out.	<input type="checkbox"/>	<input type="checkbox"/>
10. Business Associate Agreements are obtained and maintained for all vendors that have access to PHI.	<input type="checkbox"/>	<input type="checkbox"/>

Tracking Test Results

The Risk

The receipt and review of test results are important aspects of patient care and safety in dental practices. Tests may not be completed or results may be lost, overlooked, or not received, leading to a potential delay in diagnosis and subsequent liability exposure. Follow-up procedures should be an integral part of your practice and can help ensure that patients obtain the necessary testing as ordered and that results are received, reviewed, and properly addressed.

Recommendations

1. Inform patients about the indications for the test(s) and document this conversation in the record.
2. Implement a follow-up system in your practice to ensure that patients have undergone the recommended test(s) and that the results are returned to the office.
3. The follow-up system should allow you to track the following information:
 - the patient's name
 - the name of the test(s)
 - the date the test(s) was ordered
 - the date the results were received
4. The record should indicate the date of the provider review.
5. It is the dentist's responsibility to notify patients of significant test results. This should be documented in the patient's record.
6. Your process should include follow-up when patients have not undergone the recommended test(s). This may include telephone and/or electronic communication. All attempts to reach the patient should be documented in the record.
7. A follow-up mechanism that utilizes the same process should also be in place to track consultations.

Tracking Test Results

The receipt and review of test results are important aspects of patient care and safety in dental practices. Tests may not be completed or results may be lost, overlooked, or not received, leading to a potential delay in diagnosis and subsequent liability exposure. Follow-up procedures should be an integral part of our practice and can help ensure that patients obtain the necessary testing as ordered and that results are received, reviewed, and properly addressed.

	YES	NO
1. Patients are informed about the indications for a test(s), and this conversation is documented in the record.	<input type="checkbox"/>	<input type="checkbox"/>
2. A follow-up system has been implemented in our practice to ensure patients have undergone the recommended test(s) and the results have been received by the office.	<input type="checkbox"/>	<input type="checkbox"/>
3. The follow-up system allows us to track the following information: patient name, name of the test(s), the date the test(s) was ordered, and the date the results were received.	<input type="checkbox"/>	<input type="checkbox"/>
4. The record indicates the date(s) the dentist reviewed the test(s) results.	<input type="checkbox"/>	<input type="checkbox"/>
5. Dentists are responsible for notifying patients of significant test results. This is documented in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
6. Follow-up is performed when patients have not undergone the recommended test(s). This may include by telephone, by mail, and/or by electronic communication through the patient portal. All attempts to reach the patient are documented in the record.	<input type="checkbox"/>	<input type="checkbox"/>
7. A follow-up mechanism that utilizes the same process is also in place to track consultations.	<input type="checkbox"/>	<input type="checkbox"/>

Follow-Up of Missed or Canceled Appointments

The Risk

A missed or canceled appointment and the failure to follow up with or contact the patient may result in a serious delay in diagnosis or treatment. A well-defined process that includes dentist notification and follow-up procedures in this situation will help ensure the continuity of care and enhance patient safety.

Recommendations

1. Develop a process to follow up with patients who have missed or canceled appointments.
2. Dentists should be notified of all missed or canceled appointments daily.
3. The dentist should assess the clinical importance of the appointment, the severity of the patient's condition, and the risk(s) associated with the missed or canceled appointment to determine appropriate follow-up.
4. A reminder telephone call from office staff may suffice for patients at minimal risk. The telephone call and the content of the message or conversation should be documented in the patient's record.
5. A telephone call from the dentist may be indicated for patients at higher risk. The dentist should emphasize the importance of follow-up care and the risks inherent in failing to comply. This conversation should also be documented in the patient's record.
6. If there is no response from the patient or the patient develops a pattern of not keeping or missing appointments, a letter with a certificate of mailing should be sent to the patient to advise them of the risk of noncompliance. A copy of the letter should be maintained in the patient's record.
7. All efforts to contact the patient, either by telephone or in writing, should be documented in the patient's record. This provides evidence that the patient was made aware of the importance of continuous medical care.
8. Staff should be educated regarding patient follow-up processes in the practice. Consider conducting periodic record reviews to evaluate the effectiveness of the established processes for patient follow-up.
9. Continued failure of a patient to keep appointments may be deemed noncompliance with treatment. Consideration should be given to discharging the patient from the practice. The attorneys of MLMIC's Legal Department are available to assist you in determining how and when to properly discontinue a dentist-patient relationship due to patient noncompliance.

Follow-Up of Missed or Canceled Appointments

A missed or canceled appointment and the failure to follow up with or contact the patient may result in a serious delay in diagnosis or treatment. A well-defined process that includes dentist notification and follow-up procedures in this situation will help ensure the continuity of care and enhance patient safety.

	YES	NO
1. A process is in place to follow up with patients who have missed or canceled appointments.	<input type="checkbox"/>	<input type="checkbox"/>
2. Dentists are notified of all missed or canceled appointments daily.	<input type="checkbox"/>	<input type="checkbox"/>
3. The dentist assesses the clinical importance of the appointment, the severity of the patient's dental condition, and the risk(s) associated with the missed or canceled appointment to determine the appropriate follow-up.	<input type="checkbox"/>	<input type="checkbox"/>
4. A reminder telephone call from office staff is made for patients at minimal risk. The telephone call and the content of the message or conversation are documented in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
5. A telephone call from the dentist may be indicated for patients at higher risk. The dentist emphasizes the importance of follow-up care and the risks inherent in failing to comply. This conversation is documented in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
6. If there is no response from the patient or the patient develops a pattern of not keeping or missing appointments, a letter with a certificate of mailing is sent to the patient to advise them of the risk of noncompliance. A copy of the letter is maintained in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
7. All efforts to contact the patient, either by telephone or in writing, are documented in the patient's record. This provides evidence that the patient was made aware of the importance of continuous dental care.	<input type="checkbox"/>	<input type="checkbox"/>

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Follow-Up of Missed or Canceled Appointments

	YES	NO
8. Staff are educated regarding patient follow-up processes in our practice. Periodic record reviews are conducted to evaluate the effectiveness of the established processes for patient follow-up.	<input type="checkbox"/>	<input type="checkbox"/>
9. Continued failure of a patient to keep appointments may be deemed noncompliance with treatment. Consideration is given to discharging the patient from our practice.	<input type="checkbox"/>	<input type="checkbox"/>

The attorneys of MLMIC's Legal Department are available to assist in determining how and when to properly discontinue a dentist-patient relationship due to patient noncompliance. They can be reached at **(844) 667-5291** or by email at **hotline@tmglawny.com**.

Handling Patient Complaints Properly

The Risk

Patient satisfaction is an integral part of every clinical setting. Dissatisfaction with dental care may be a harbinger of malpractice litigation. When you receive a complaint about care, how you handle the situation may directly impact the potential for future litigation. All dental office practices should have a protocol in place to address patient complaints based on the following recommendations.

Recommendations

1. One individual should be identified and consistently used as the primary person to address patient complaints. This is often the office manager.
2. All staff should know to whom complaints should be addressed, as well as what information constitutes a complaint that requires attention or intervention by that person. The information should, at a minimum, include:
 - written or verbal complaints regarding care
 - billing or payment issues that involve concerns about a patient's clinical care
 - letters of complaint from third-party payors, the New York State Education Department, or other regulatory entities. We recommend that you retain personal counsel for assistance in formulating written responses to such agencies.
3. All staff must know how to communicate effectively when addressing a patient problem:
 - Always express concern for the patient's condition and well-being.
 - Never be adversarial or defensive when communicating.
 - Be an active listener, and ask questions when appropriate.
 - Avoid judgmental comments about patients and their families or negative remarks about staff, dentists, or other providers.
 - Investigate all complaints and follow up as indicated.
4. Conversations with patients should be documented in their records. It is appropriate to quote the patient when documenting their concerns.
5. Keep letters of response to complaints concise and simple. A copy of the written response should be kept in the patient's record.

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Handling Patient Complaints Properly

6. When complaints involve clinical issues or are complex, dentists or other providers should be involved in addressing the situation.
7. Attorneys' requests for records may be an indication of a patient's dissatisfaction. The patient's record should be reviewed in conjunction with these requests to assess the potential for malpractice litigation.
8. Consider seeking guidance when presented with unusual or difficult situations. MLMIC staff are available to assist insureds with handling complaints, formulating responses, and determining potential exposure to claims of malpractice.
9. Never document any contact with MLMIC or your attorneys in the patient's medical record.

Handling Patient Complaints Properly

Patient satisfaction is an integral part of every clinical setting. Dissatisfaction with dental care may be a harbinger of malpractice litigation. When you receive a complaint about care, how you handle the situation may directly impact the potential for any future litigation. All dental practices should have a policy or protocol in place to address patient complaints.

	YES	NO
1. One individual has been identified and consistently used as the primary person to address patient complaints, such as the office manager.	<input type="checkbox"/>	<input type="checkbox"/>
2. All staff know to whom complaints should be addressed, as well as what information constitutes a complaint that requires attention or intervention by that person. This information, at a minimum, includes: <ul style="list-style-type: none"> • written or verbal complaints regarding care • billing or payment issues that involve concerns about the patient's clinical care • letters of complaint from third-party payors, the New York State Education Department, or other regulatory entities. Counsel is retained for assistance in formulating written responses to such agencies. 	<input type="checkbox"/>	<input type="checkbox"/>
3. All staff must know how to communicate effectively when addressing a patient problem: <ul style="list-style-type: none"> • Concern for the patient's condition and well-being is expressed. • Communication is never adversarial or defensive. • Active listening is used, and questions are asked when appropriate. • Judgmental comments about patients and their families are avoided. • Negative remarks about staff, dentists, or other providers are avoided. • Complaints are investigated, and follow-up is performed as indicated. 	<input type="checkbox"/>	<input type="checkbox"/>
4. Conversations with patients are documented in their records. The patient is quoted when documenting their concerns.	<input type="checkbox"/>	<input type="checkbox"/>

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Handling Patient Complaints Properly

	YES	NO
5. Letters of response to complaints are concise and simple. A copy of the written response is kept in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
6. When complaints involve clinical issues or are complex, dentists or other providers participate in addressing the situation.	<input type="checkbox"/>	<input type="checkbox"/>
7. Attorneys' requests for records may be an indication of a patient's dissatisfaction. The patient's record is reviewed in conjunction with these requests to assess the potential for litigation.	<input type="checkbox"/>	<input type="checkbox"/>
8. Guidance is considered when presented with unusual or difficult situations. MLMIC staff are available to assist insureds with handling complaints, formulating responses, and determining potential exposure to claims of malpractice.	<input type="checkbox"/>	<input type="checkbox"/>
9. Contact with MLMIC or our attorneys is never documented in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>

The attorneys of MLMIC's Legal Department are available to assist in the proper handling of a patient complaint. They can be reached at **(844) 667-5291** or by email at **hotline@tmglawny.com**.

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Communication and the Dentist-Patient Relationship

Effective Communication With Patients

The Risk

Effective communication is the cornerstone of the dentist-patient relationship. Patients' perceptions of a dentist's communication skills may impact the potential for allegations of malpractice. The following recommendations are designed to promote open communication and enhance your ability to reach an accurate diagnosis and develop an appropriate plan of care.

Recommendations

1. Employ active listening techniques, and allow the patient sufficient time to voice their concerns.
2. Sit at the same level as the patient and maintain eye contact.
3. Assess the patient's literacy level. This may be as simple as asking about the patient's highest-attained grade level (<https://www.ahrq.gov/professionals/quality-patient-safety/quality-resources/tools/literacy/index.html>).
4. Use lay terminology when communicating with patients and their families.
5. Develop plans for communicating with patients who are hearing impaired, deaf, or have limited English proficiency (<https://www.ada.gov/effective-comm.htm>).
6. Utilize the teach-back method when providing patients with instructions and information. This technique requires patients to repeat the information provided in their own words. The teach-back method is particularly useful in assessing patients' understanding of:
 - informed consent discussions
 - medication instructions, including side effects and adverse reactions
 - test preparation
 - follow-up instructions

If the patient is unable to convey the information, it should be restated in simpler terms, perhaps utilizing pictures and/or drawings.

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Effective Communication With Patients

7. Evaluate your educational tools and consent forms to determine the grade level at which these are written. This will allow you to provide written materials that will be understandable to the majority of your patient population. Techniques that determine the readability and comprehension levels of documents are available from numerous sources, including:
 - <https://www.cms.gov/training-education/learn/find-tools-to-help-you-help-others/guidelines-for-effective-writing>
 - <http://www.readabilityformulas.com/>
8. At the conclusion of your patient encounter, ask the patient/family if they have any questions or concerns that have not been addressed.
9. Your documentation should reflect all aspects of patient interactions and comprehension. This will demonstrate the effectiveness of your communication skills and promote patient satisfaction, which may reduce your potential exposure to claims of malpractice.

Effective Communication With Patients

Effective communication is the cornerstone of the dentist-patient relationship. Patients' perceptions of the dentist's communication skills may impact patient satisfaction as well as the potential for allegations of malpractice. The following are utilized to promote open communication and enhance our ability to reach an accurate diagnosis and develop an appropriate plan of care.

	YES	NO
1. Active listening techniques are used, and patients are allowed sufficient time to voice their concerns.	<input type="checkbox"/>	<input type="checkbox"/>
2. Dentists sit at the same level as the patient and maintain eye contact.	<input type="checkbox"/>	<input type="checkbox"/>
3. The patient's literacy level is assessed. This may be as simple as asking about their highest-attained grade level.	<input type="checkbox"/>	<input type="checkbox"/>
4. Lay terminology is used when communicating with patients and their families.	<input type="checkbox"/>	<input type="checkbox"/>
5. Procedures are in place for communicating with patients who are hearing impaired, deaf, or have limited English proficiency.	<input type="checkbox"/>	<input type="checkbox"/>
6. The teach-back method is used when providing patients with instructions and information. This technique requires patients to repeat the information presented in their own words. The teach-back method is particularly useful in assessing patients' understanding of: <ul style="list-style-type: none"> • informed consent discussions • medication instructions, including side effects and adverse reactions • procedure preparation • follow-up instructions If the patient is unable to convey the information, it is restated in simpler terms, perhaps utilizing pictures and/or drawings.	<input type="checkbox"/>	<input type="checkbox"/>

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Effective Communication With Patients

	YES	NO
7. Educational tools and consent forms have been evaluated to determine the grade level at which they are written. This allows the provision of written materials that are understandable to the majority of our patient population.	<input type="checkbox"/>	<input type="checkbox"/>
8. At the conclusion of each patient encounter, the patient/family is asked if they have any questions or concerns that have not been addressed.	<input type="checkbox"/>	<input type="checkbox"/>
9. The patient's record documentation reflects all aspects of patient interactions and comprehension. This demonstrates the effectiveness of our communication skills and promotes patient satisfaction.	<input type="checkbox"/>	<input type="checkbox"/>

Promoting Communication Between Referring and Consulting Providers

The Risk

Lack of communication between providers may result in poor coordination of care. This may include a delay in diagnosis or treatment, failure to act on abnormal test results or findings, the duplication of a prescription, or failure to prescribe appropriate medications or order diagnostic testing. Clearly defining the roles and responsibilities of the referring and consulting providers will promote safe and effective care.

Recommendations

1. A tracking system should be in place to determine if the patient obtained the recommended consultation.
2. Referring dentists should develop a process for determining whether a report has been received from the consulting provider.
3. All consultation reports must be reviewed by the referring dentist prior to being placed in the patient's dental record.
4. If a patient has been noncompliant in obtaining the recommended consultation, follow-up is necessary. Document all attempts to contact the patient and any discussions with the patient, including reinforcement of the necessity and reason for the consultation, in their record.
5. If a report is not received in a timely manner, contact the consultant to determine if the patient has been seen and whether a report has been generated.
6. Consultants should routinely send reports to referring dentists in a timely manner. These reports should include the:
 - findings
 - recommendations, including interventions
 - delineation of provider responsibility for treatment and the follow-up of test results
7. The consultant should contact the referring dentist when a patient fails to keep an appointment. The patient's record should reflect the missed appointment as well as the notification of the referring dentist.
8. All telephone conversations between referring and consulting dentists should be documented. Timely communication must occur when an urgent or emergent clinical finding is identified.

Promoting Communication Between Referring and Consulting Providers

Lack of communication between providers may result in poor coordination of care. This may include a delay in diagnosis or treatment, failure to order diagnostic testing or act upon abnormal test results, or failure to prescribe appropriate medications. Clearly defining the roles and responsibilities of the referring and consulting dentists will promote safe and effective patient care.

	YES	NO
1. A tracking system is in place to determine if the patient obtained the recommended consultation.	<input type="checkbox"/>	<input type="checkbox"/>
2. There is a process for determining whether a report has been received from the consulting provider.	<input type="checkbox"/>	<input type="checkbox"/>
3. All consultation reports are reviewed by the referring dentist prior to being placed in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
4. If a patient has been noncompliant in obtaining the recommended consultation, follow-up is performed. All attempts to contact the patient and any discussions with the patient, including reinforcement of the necessity and reason for the consultation, are documented in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
5. If a report is not received in a timely manner, the consultant is contacted to determine if the patient has been seen and whether a report has been generated.	<input type="checkbox"/>	<input type="checkbox"/>
6. Consultants send reports to referring dentists in a timely manner. These reports should include the: <ul style="list-style-type: none"> • findings • recommendations, including interventions • delineation of provider responsibility for treatment and the follow-up of test results 	<input type="checkbox"/>	<input type="checkbox"/>

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Promoting Communication Between Referring and Consulting Providers

	YES	NO
7. The consultant contacts the referring dentist when a patient fails to keep an appointment. The patient's record reflects the missed appointment as well as the notification of the referring dentist.	<input type="checkbox"/>	<input type="checkbox"/>
8. All telephone conversations between referring and consulting providers are documented. Timely communication occurs when an urgent or emergent clinical finding is identified.	<input type="checkbox"/>	<input type="checkbox"/>

Communicating and Following Up Critical Test Results

The Risk

The communication of test results is an important part of providing care and may involve various dental or healthcare professionals. Test results may be overlooked, lost, scanned into the wrong record, etc. Abnormal test results that require follow-up present an additional risk if they are not received, reviewed, or communicated to the patient. This may result in missed or delayed diagnoses, patient injuries, and subsequent claims of malpractice. If a dentist orders a test, that dentist is responsible for ensuring that the results have been received and reviewed. Dental practices should have policies and procedures in place for the management of test results.

Recommendations

1. All ordered tests must be documented in the patient's dental record.
2. A process should be in place to confirm and document the receipt of test results. Many electronic record systems allow practices to efficiently track pending laboratory/diagnostic studies.
3. All incoming laboratory reports and diagnostic tests must be reviewed and authenticated by the provider.
4. Patients should be advised of all test results, normal or abnormal. The dentist is responsible for communicating significant test results to the patient. This communication should be documented in the record. Any recommendations or interventions must also be documented.
5. Providers should have a system in place for the follow-up of pending laboratory/diagnostic test results for their patients who have been discharged from the hospital, emergency department, or other dental provider they may have seen. Receipt and review of these results should be documented in the patient's record. Communication of the results to the patient should also be documented.
6. Dentists should clearly establish who is responsible for follow-up when tests are ordered for a patient by another dentist, specialist, or consultant.

Communicating and Following Up Critical Test Results

The communication of test results is an important part of providing care and may involve various healthcare professionals. Test results may be overlooked, lost, scanned into the wrong record, etc. Abnormal test results that require follow-up present an additional risk if they are not received, reviewed, or communicated to the patient. This may result in missed or delayed diagnoses, patient injuries, and subsequent claims of malpractice. If a dentist orders a test, they are responsible for ensuring that the results have been received and reviewed. Dental practices should have policies and procedures in place for the management of test results.

	YES	NO
1. All ordered tests are documented in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
2. A process is in place to confirm and document the receipt of test results. Our electronic record system allows our practice to efficiently track pending laboratory/diagnostic studies.	<input type="checkbox"/>	<input type="checkbox"/>
3. All incoming laboratory reports and diagnostic tests are reviewed and authenticated by the dentist.	<input type="checkbox"/>	<input type="checkbox"/>
4. Patients are advised of all test results, normal or abnormal. This communication is documented in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
5. Dentists are responsible for notifying patients of significant test results and documenting this communication in the patient's record. Any recommendations or interventions are also documented.	<input type="checkbox"/>	<input type="checkbox"/>
6. A system is in place for the follow-up of pending laboratory/diagnostic test results for our patients who have been discharged from the hospital, emergency department, or other dental provider they may have seen. Receipt and review of these results are documented in the patient's record. Communication of the results to the patient is also documented.	<input type="checkbox"/>	<input type="checkbox"/>
7. A system for follow-up when tests are ordered for a patient by another specialist or consultant is clearly established.	<input type="checkbox"/>	<input type="checkbox"/>

Communicating With Low-Health Literacy Patients

The Risk

The lay public often has limited knowledge and understanding of dental terminology. A patient's ability to understand dental information may be compounded by stress, age, illness, and language or cultural barriers. Effective communication with patients may improve compliance with treatment regimens, enhance the informed consent process, and increase safe medication use. Dental office practices can improve the patient's experience and reduce potential liability exposure by employing the following recommendations.

Recommendations

1. Use lay terminology whenever possible. Define technical terms with simple language. Patient education materials should be written in plain language, avoiding the use of medical or dental jargon.
2. Verbal instructions may be reinforced with visual aids and printed materials that are easy to read and include pictures, models, and/or illustrations. Consider using nonprinted materials, such as videos and audio recordings, as indicated.
3. Offer to assist your patients when completing new patient information or any other practice documents. Provide this help in a confidential way, preferably in an area that is private and conducive to this type of information exchange. Encourage your patients to contact you with any further questions.
4. The use of interpreters may be indicated for patients who are not fluent in the English language.
5. At the end of the encounter, use open-ended questions rather than yes/no questions to further assess patient understanding. Instead of asking "Do you have any questions?", try asking "What questions do you have for me?".
6. Providers and staff should be familiar with and utilize the principles of the "teach-back method" when reviewing new medications or treatment plans with patients. Explain a concept and then ask patients to repeat the information they just heard using their own words.
7. Patients and family members may be embarrassed by, or unaware of, their healthcare literacy deficits. An empathetic approach to understanding patient health literacy will enhance the dentist-patient relationship.

Communicating With Low-Health Literacy Patients

The lay public often has limited knowledge and understanding of dental terminology. A patient's ability to understand dental information may be compounded by stress, age, illness, and language or cultural barriers. Effective communication with patients may improve compliance with treatment regimens, enhance the informed consent process, and increase safe medication use. Dental office practices can improve the patient's experience and reduce potential liability exposure by employing these recommendations.

	YES	NO
1. Lay terminology is used whenever possible. Technical terms are defined with simple language. Patient education materials are written in plain language, avoiding the use of medical or dental jargon.	<input type="checkbox"/>	<input type="checkbox"/>
2. Verbal instructions are reinforced with visual aids and printed materials that are easy to read and include pictures, models, and illustrations. Consideration is given to the use of nonprinted materials, such as videos and audio recordings, as indicated.	<input type="checkbox"/>	<input type="checkbox"/>
3. Assistance is offered to patients when completing new patient information or any other practice documents. This help is provided in a confidential way and in an area that is private and conducive to this type of information exchange. Patients are encouraged to contact us with any further questions.	<input type="checkbox"/>	<input type="checkbox"/>
4. Interpreters are used, if indicated, for patients who are not fluent in the English language.	<input type="checkbox"/>	<input type="checkbox"/>
5. Open-ended questions are used at the end of the encounter rather than yes/no questions to further assess patient understanding. Instead of asking "Do you have any questions?", we say, "What questions do you have for me?"	<input type="checkbox"/>	<input type="checkbox"/>
6. Dentists and staff are familiar with and utilize the principles of the "teach-back method" when reviewing new medications or treatment plans with patients. We provide information and then ask patients to repeat it in their own words.	<input type="checkbox"/>	<input type="checkbox"/>
7. Patients and family members may be embarrassed by, or unaware of, their healthcare literacy deficits. Our dentists use an empathetic approach to understand patient health literacy and enhance the dentist-patient relationship.	<input type="checkbox"/>	<input type="checkbox"/>

Management and Documentation of After-Hours Telephone Calls From Patients

The Risk

The failure to properly handle and document after-hours telephone calls can adversely affect patient care and lead to potential liability exposure for the dentist. Should a telephone conversation become an issue in a lawsuit — and it is not documented — the jury is less likely to believe the recollection of the dentist, who receives a large number of calls on a daily basis.

Recommendations

1. Establish a system to respond to after-hours telephone calls. This system should include a consistent process to ensure that all after-hours calls are responded to within a reasonable time frame and documented in the patient's dental record.
2. Dental record documentation of after-hours calls should include the following:
 - the patient's name
 - the name of the caller if different from the patient and the individual's relationship to the patient
 - the date and time of the call
 - the reason or nature of the call, including a description of the patient's symptoms or complaint
 - the dental advice or information that was provided, including any medications that were prescribed
3. If the patient's condition warrants the prescription of medications, it is important to inquire about and document any medication allergies, as well as any other medications the patient is currently taking.
4. If you use an answering service, it should be periodically evaluated for courtesy, efficiency, accuracy, and proper recordkeeping.

Continued on next page.

Management and Documentation of After-Hours Telephone Calls From Patients

5. The use of answering machines for after-hours calls is not recommended for the following reasons:
 - There are no safeguards in the event of an answering machine malfunction.
 - Patients do not always understand that no one will call back, even if this is stated in the message, due to limited English proficiency, anxiety, or other impediments.
 - If, as a last resort, an answering machine must be used, the message must be brief and simple, such as “If you are having an urgent dental problem, you may seek care at an urgent care center or emergency department of your choosing.”
6. When providing after-hours coverage for another dentist’s practice, a process should be in place to ensure that documented telephone conversations are promptly forwarded to that practice.

Management and Documentation of After-Hours Telephone Calls From Patients

The failure to properly handle and document after-hours telephone calls can adversely affect patient care and lead to potential liability exposure for the dentist. Should an undocumented telephone conversation become an issue in a lawsuit, the jury may be more likely to believe the recollections of the patient.

	YES	NO
1. A system is in place to ensure that all after-hours calls are responded to within a reasonable time frame and documented in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
2. Record documentation of after-hours calls includes the following: <ul style="list-style-type: none"> • the patient's name • the name of the caller if different from the patient and the individual's relationship to the patient • the date and time of the call • the reason or nature of the call, including a description of the patient's symptoms or complaint • the advice or information that was provided, including any medications that were prescribed 	<input type="checkbox"/>	<input type="checkbox"/>
3. If the patient's condition warrants the prescription of medication, we inquire about and document any medication allergies, as well as any other medications the patient is currently taking.	<input type="checkbox"/>	<input type="checkbox"/>
4. If used, our answering service is periodically evaluated for courtesy, efficiency, accuracy, and proper recordkeeping.	<input type="checkbox"/>	<input type="checkbox"/>
5. When after-hours coverage is provided by another dentist's practice, a process is in place to ensure that documented telephone conversations are promptly forwarded to our office.	<input type="checkbox"/>	<input type="checkbox"/>

Continued on next page.

Management and Documentation of After-Hours Telephone Calls From Patients

	YES	NO
<p>6. Answering machines or voicemail systems for after-hours calls are not used for the following reasons:</p> <ul style="list-style-type: none">• There are no safeguards in the event of a malfunction.• Patients do not always understand that no one will call back, even if this is stated in the message.• If, as a last resort, an answering machine or voicemail must be used, the message is brief and simple, such as “The office is now closed. If you are having an urgent dental problem, you may seek care at an urgent care center or emergency department of your choosing.”	<input type="checkbox"/>	<input type="checkbox"/>

Discontinuing the Dentist-Patient Relationship Properly

The Risk

Once the dentist-patient relationship is established, dentists have a legal and ethical obligation to provide patients with care. However, there may be circumstances when it is no longer appropriate to continue the dentist-patient relationship. A dentist may choose to discharge a patient for a variety of reasons, such as noncompliance with treatment, nonpayment, failure to keep appointments, or inappropriate behavior. Properly discharging a patient from care can be a complex issue. To avoid allegations of abandonment, providers should consider establishing a formal process for discharge.

Recommendations

1. The discharge of each patient must be determined by the dentist on an individual basis and based on dental record documentation of patient noncompliance or disruption. We recommend that you contact the MLMIC Legal Department for specific advice.
2. A formal patient discharge should be made in writing. To avoid allegations of abandonment, the patient should be given at least 30 days from the date of the letter to call you in the case of an emergency. This period may be longer depending on the patient's condition and the availability of alternative care.
3. The three most common reasons dentists discharge patients are:
 - nonpayment
 - noncompliance with the dentist's recommendations
 - disruptions to the dentist-patient relationship
4. The discharge must be effective as of the date of the letter.
5. Refer the patient to their dental insurer, the local county dental society, or another referral source to obtain the names of other dentists.
6. Provide the patient with prescriptions for an adequate supply of medication or other treatment during the 30-day emergency period.
7. Use the USPS certificate of mailing procedure, not certified mail, to send the discharge letter so it cannot be refused or unclaimed by the patient and can be forwarded if the patient has moved.

Continued on next page.

Discontinuing the Dentist-Patient Relationship Properly

8. When the patient to be discharged needs urgent, emergent, or continuous care or has a disability protected by state and federal discrimination laws, the question of whether the patient can be discharged should first be discussed with counsel, since immediate discharge may not always be possible.
9. Become knowledgeable about the requirements regarding any restrictions on discharge imposed by the third-party payors with whom you participate.
10. Promptly send the patient's records to their new dentist upon receipt of proper authorization.
11. Flag the office computer or other appointment system in use to avoid giving the patient a new appointment after discharge.
12. Document the problems that led to the discharge in the patient's record.
13. Form letters and a memorandum on the discharge of patients are available from the MLMIC Legal Department.

Discontinuing the Dentist-Patient Relationship Properly

Once the dentist-patient relationship is established, dentists have a legal and ethical obligation to provide patients with care. However, there may be circumstances when it is no longer appropriate to continue the professional relationship. A dentist may choose to discharge a patient for a variety of reasons, such as noncompliance with treatment, nonpayment, failure to keep appointments, or inappropriate behavior. Properly discharging a patient from care can be a complex issue. In order to avoid allegations of abandonment, providers should consider establishing a formal process for discharge.

	YES	NO
1. A formal patient discharge is made in writing. To avoid allegations of abandonment, the patient is given at least 30 days from the date of the letter to receive emergency care. This period may be longer depending on the patient's condition and the availability of alternative care.	<input type="checkbox"/>	<input type="checkbox"/>
2. The discharge is effective as of the date of the letter.	<input type="checkbox"/>	<input type="checkbox"/>
3. The patient is referred to their dental insurer, the local county dental society, or another referral source to obtain the names of other dentists.	<input type="checkbox"/>	<input type="checkbox"/>
4. The patient is provided with prescriptions for an adequate supply of medication or other treatment during the 30-day emergency period.	<input type="checkbox"/>	<input type="checkbox"/>
5. The discharge letter is sent using the USPS certificate of mailing procedure, not certified mail, so it cannot be refused or unclaimed by the patient and can be forwarded if the patient has moved.	<input type="checkbox"/>	<input type="checkbox"/>
6. When the patient to be discharged needs urgent, emergent, or continuous care or has a disability protected by state and federal discrimination laws, the question of whether the patient can be discharged is first discussed with counsel, since discharge may not always be possible.	<input type="checkbox"/>	<input type="checkbox"/>
7. The requirements regarding any restrictions on discharge imposed by the third-party payors with whom we participate are known.	<input type="checkbox"/>	<input type="checkbox"/>

Continued on next page.

Discontinuing the Dentist-Patient Relationship Properly

	YES	NO
8. The patient's records are promptly sent to their new dentist upon receipt of proper authorization.	<input type="checkbox"/>	<input type="checkbox"/>
9. The office computer or other appointment system is flagged to avoid giving the patient a new appointment after discharge.	<input type="checkbox"/>	<input type="checkbox"/>
10. The issues that led to the discharge are documented in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>

The discharge of each patient is determined by the dentist on an individual basis and based on recorded documentation of patient noncompliance or disruption. The MLMIC Legal Department should be contacted for specific advice on the discharge of a noncompliant or disruptive patient. Form letters and a memorandum on the discharge of patients are also available. Contact the MLMIC Legal Department at **(844) 667-5291** or by email at **hotline@tmglawny.com**.

Treating Patients With Whom You Have a Close Relationship

The Risk

Dentists are often asked by close friends, relatives, or colleagues for dental advice, treatment, or prescriptions both inside and outside of the office. At times, these individuals may be seen by you as a courtesy and/or at no charge. Although the American Dental Association does not specifically prohibit the treatment of relatives or close friends, it is not without potential risk.

Over the years, we have seen a number of lawsuits filed against dentists by close friends, colleagues, and even their own family members because of care provided by our insureds. The defense of these suits is frequently hampered by the fact that there are often sparse or entirely nonexistent records for these patients. The failure to maintain a record for every patient is considered professional misconduct under New York Codes, Rules, and Regulations (NYCRR) 8 §29.2. Providing care under these circumstances may pose unique risks.

Remember, the same standards apply to all patients, and it is important that your close relationship does not influence the treatment you provide. Here are some recommendations about how to handle these situations.

Recommendations

1. Always create a dental record for friends, relatives, and colleagues to whom you provide care of any kind.
2. All patient encounters must be documented in their dental record, including those that occur outside the dental office.
3. Take a complete dental, medical, and social history when seeing friends, relatives, or colleagues as patients. This should include a thorough medication history to avoid potential drug interactions.
4. Do not write prescriptions, especially for controlled substances, for individuals with whom you do not have an established professional relationship. Always document the reasons for prescribing medications along with the dose. If narcotics are prescribed, consult the New York State Prescription Monitoring Program (known as I-STOP) registry and document this in the patient's record.

Continued on next page.

Treating Patients With Whom You Have a Close Relationship

5. When a dental surgical procedure is to be performed:
 - A signed informed consent form must be obtained and placed in the patient's record.
 - The form must document that the informed consent conversation with the patient occurred, the patient understood the conversation, the patient's questions were addressed, and the patient consented to the procedure.

Treating Patients With Whom You Have a Close Relationship

Dentists are often asked by close friends, relatives, or colleagues for dental advice, treatment, or prescriptions both inside and outside of the office. At times, these individuals may be seen by you as a courtesy and/or at no charge. Although the American Dental Association does not specifically prohibit the treatment of relatives or close friends, it is not without potential risk.

Lawsuits have been filed against dentists by close friends, colleagues, and even their own family members because of care that has been provided. The defense of these suits is frequently hampered by the fact that there are often sparse or entirely nonexistent records for these patients. The failure to maintain a record for every patient is defined as professional misconduct by NYCRR 8 §29.2. Providing care under these circumstances poses unique risks.

	YES	NO
1. A record is always created for friends, relatives, and colleagues when care of any kind is provided.	<input type="checkbox"/>	<input type="checkbox"/>
2. All patient encounters are documented in their record, including those that occur outside the dental office.	<input type="checkbox"/>	<input type="checkbox"/>
3. A complete dental, medical, and social history is taken when seeing friends, relatives, or colleagues as patients.	<input type="checkbox"/>	<input type="checkbox"/>
4. A thorough medication history is obtained from the patient to avoid potential drug interactions. Any contraindications are identified when prescribing medication.	<input type="checkbox"/>	<input type="checkbox"/>
5. Prescriptions are not written, especially for controlled substances, for individuals with whom we do not have an established professional relationship. The reasons for prescribing medications, along with the dose, are always documented in the record. If narcotics are prescribed, the I-STOP registry is consulted, and this is documented in the record.	<input type="checkbox"/>	<input type="checkbox"/>
6. When a dental surgical procedure is to be performed: <ul style="list-style-type: none"> • A signed informed consent form is obtained and placed in the patient's record. • The form documents that the informed consent conversation with the patient has occurred and that the patient consented to the procedure. 	<input type="checkbox"/>	<input type="checkbox"/>

Managing Patient Noncompliance

The Risk

Patient noncompliance is one of the most difficult challenges for healthcare providers. Noncompliance may include missed or canceled appointments or failure to follow a plan of care, take medications as prescribed, or obtain recommended tests or consultations.

The reasons given by patients for noncompliance vary but often include the denial that there is a dental problem, the cost of treatment, the fear of the procedure or diagnosis, or not understanding the need for care. Dentists and other healthcare providers need to identify the reasons for noncompliance and document their efforts to resolve the underlying issues. Documentation of noncompliance helps to protect providers in the event of an untoward outcome and allegations of negligence in treating the patient.

Recommendations

1. Establish an office policy to notify the dentist promptly of all missed and canceled appointments. We recommend that this be done daily.
2. Formalize a process to follow up with patients who have missed or canceled appointments, tests, or procedures. This process should include recognition of the nature and severity of the patient's clinical condition to determine how vigorous follow-up should be.
 - Consider having the dentist make a telephone call to the patient as a first step when the patient's condition is serious.
 - If the patient's clinical condition is stable or uncomplicated, staff should call the patient to ascertain the reason for the missed or canceled appointment.
 - All attempts to contact the patient must be documented in their dental record.
 - If the patient does not comply, send a letter by certificate of mailing outlining the ramifications of continued noncompliance.
3. During patient visits, emphasize the importance of following the plan of care, taking medications as prescribed, and obtaining tests or consultations.
4. Seek the patient's input when establishing a plan of care. Socioeconomic factors may contribute to the patient's noncompliance.

Continued on next page.

Managing Patient Noncompliance

5. To reinforce patient education, provide simple written instructions regarding the plan of care. Use the teach-back method to confirm that patients understand the information and instructions provided.
6. With the patient's permission, include family members when discussing the plan of care and subsequent patient education in order to reinforce the importance of compliance.
7. When there is continued noncompliance, patient discharge from the practice may be necessary. The attorneys of MLMIC's Legal Department are available to discuss patient noncompliance and the discharge of a patient.

Managing Patient Noncompliance

Patient noncompliance may be a difficult challenge for dentists. Noncompliance may include missed or canceled appointments or failure to follow the plan of care, take medications as prescribed, or obtain recommended tests or consultations. The reasons given by patients for noncompliance vary but often include the denial that there is a dental problem, the cost of treatment, the fear of the procedure or diagnosis, or not understanding the need for care. Dentists need to identify the reasons for noncompliance and document their efforts to resolve the underlying issues. Documenting noncompliance helps to protect dentists in the event of an untoward outcome and allegations of negligence in treating the patient.

	YES	NO
1. An office policy is in place to notify dentists promptly of all missed and canceled appointments. This is done daily.	<input type="checkbox"/>	<input type="checkbox"/>
2. A formal process is in place to follow up with patients who have missed or canceled appointments, tests, or procedures. This process includes recognition of the nature and severity of the patient's dental condition to determine how vigorous follow-up should be. <ul style="list-style-type: none"> • The dentist makes a telephone call to the patient as a first step when the patient's condition is serious. • If the patient's dental condition is stable or uncomplicated, staff contact the patient to ascertain the reason for the missed or canceled appointment. • All attempts to communicate with the patient are documented in the record. • If no response or compliance results, a letter is sent by certificate of mailing outlining the ramifications of continued noncompliance. 	<input type="checkbox"/>	<input type="checkbox"/>
3. During patient visits, the importance of following the plan of care, taking medications as prescribed, and obtaining tests or consultations are emphasized.	<input type="checkbox"/>	<input type="checkbox"/>
4. The patient's input is sought when establishing a plan of care, as socioeconomic factors may contribute to the patient's noncompliance.	<input type="checkbox"/>	<input type="checkbox"/>

Continued on next page.

Managing Patient Noncompliance

	YES	NO
5. To reinforce patient education, simple written instructions are provided regarding the plan of care. The teach-back method is used to confirm that patients understand the information and instructions provided.	<input type="checkbox"/>	<input type="checkbox"/>
6. With the patient's permission, family members are included when discussing the plan of care and providing patient education in order to reinforce the importance of compliance.	<input type="checkbox"/>	<input type="checkbox"/>

The attorneys of MLMIC's Legal Department are available to discuss continued patient noncompliance and the possible discharge of a patient. They can be reached at **(844) 667-5291** or by email at **hotline@tmglawny.com**.

3

Patient Safety and Medication Management

Management of Equipment for Patient Care

The Risk

Many procedures are performed in the office setting using dentist-owned or leased equipment. Equipment failure or malfunction may lead to patient, staff, or dentist injury. The appropriate maintenance of this equipment is essential to patient and staff safety.

Recommendations

1. A process should be in place for the maintenance of equipment. The manufacturers' directions for use and recommended preventative maintenance schedule should be followed.
2. A record of all maintenance activities should be generated and retained.
3. All patient care equipment should be inspected on an annual basis at a minimum or more often if recommended by the manufacturer.
4. Equipment should be labeled with the inspection date, the initials of the inspector, and the date the next inspection is due.
5. A designated staff member should confirm that all required inspections and preventative maintenance of equipment are performed at appropriate intervals.
6. Relevant staff should be properly trained in the use of equipment. Documentation of training and education should be maintained in their personnel files.
7. The scope of practice of dental personnel/licensed staff must be considered when they perform or assist in a procedure and/or use equipment.
8. A process should be in place that requires the immediate removal of malfunctioning equipment from use in the practice. This process should include a provision to sequester any piece of equipment that may be directly involved in injury to a patient, staff member, or provider. Promptly notifying your dental professional liability insurance carrier is recommended when an equipment-related patient injury occurs.

Management of Equipment for Patient Care

Many procedures are performed in the office setting using dentist-owned or leased equipment. Equipment failure or malfunction may lead to patient, staff, or dentist injury. The appropriate maintenance of equipment is essential to patient safety.

	YES	NO
1. A process is in place for the maintenance of equipment. The manufacturers' directions for use and the recommended preventative maintenance schedules are followed.	<input type="checkbox"/>	<input type="checkbox"/>
2. All patient care equipment is inspected on an annual basis at a minimum or more often if recommended by the manufacturer.	<input type="checkbox"/>	<input type="checkbox"/>
3. A designated staff member confirms that all required inspections and preventative maintenance of equipment are performed at appropriate intervals.	<input type="checkbox"/>	<input type="checkbox"/>
4. A record of all maintenance activities is generated and retained.	<input type="checkbox"/>	<input type="checkbox"/>
5. Equipment is labeled with the inspection date, the initials of the inspector, and the date the next inspection is due.	<input type="checkbox"/>	<input type="checkbox"/>
6. Relevant staff are properly trained in the use of the equipment. Documentation of training and education is maintained in their personnel files.	<input type="checkbox"/>	<input type="checkbox"/>
7. The scope of practice of personnel/licensed staff is considered when they perform or assist in a procedure and/or use equipment.	<input type="checkbox"/>	<input type="checkbox"/>
8. A process is in place that requires the immediate removal of malfunctioning equipment from use in the practice. This process includes a provision to sequester any piece of equipment that may be directly involved in injury to a patient, staff member, or dentist. MLMIC is promptly notified when an equipment-related patient injury occurs.	<input type="checkbox"/>	<input type="checkbox"/>

Safely Caring for Patients of Size in the Dental Office Practice

The Risk

Obesity continues to be a serious health issue in the United States. Dental offices may not be well equipped to accommodate patients of size. Injuries can occur if appropriate equipment is not available to accommodate them. Furthermore, bias or ambivalence by healthcare professionals in treating obese patients can negatively affect patient care and lead to poor outcomes. Providing a safe environment while optimizing sensitivity to the needs of this patient population will enhance patient care and minimize exposure to claims of negligence.

Recommendations

1. Examination rooms and waiting areas should include appropriate and safe furnishings, such as large, sturdy chairs, high sofas, benches, or loveseats, that can accommodate patients and visitors of size.
2. Diagnostic and interventional equipment that can accommodate morbidly obese patients should be available. This may include but is not limited to:
 - floor-mounted toilets
 - sturdy grab bars in bathrooms
 - sturdy step stools in examination rooms
3. Office staff should be knowledgeable about the weight limits of their office equipment. Color-coded labels can be used to discreetly identify weight limits.
4. Office staff should be educated and trained in techniques to safely assist and transfer patients of size. Although patients of size may face many additional medical issues, they are less likely to obtain preventative care and more likely to postpone or cancel appointments because of embarrassment and/or feeling that healthcare providers are biased against them. Patient support and follow-up are important.
5. Healthcare providers should assess their own potential for weight bias. Recognize any preconceived ideas and attitudes regarding weight. Give appropriate feedback to patients to encourage healthful changes in behavior. Encourage patients to set goals and actively participate in their plan of care.
6. Educate staff about the needs of this patient population to enhance their ability to demonstrate understanding, respect, and sensitivity.
7. If the practice is unable to provide safe treatment to a morbidly obese patient, the dentist will need to give the patient access to a reasonable alternative.

Safely Caring for Patients of Size in the Dental Office Practice

Obesity continues to be a serious health issue in the United States. Dentists' offices may not be well equipped to accommodate patients of size. Injuries can occur if appropriate equipment is not available to accommodate them. Furthermore, bias or ambivalence by dental professionals in treating obese patients can negatively affect patient care and lead to poor outcomes. Providing a safe environment while optimizing sensitivity to the needs of this patient population will enhance patient care and minimize exposure to claims of negligence.

	YES	NO
1. Treatment rooms and waiting areas include appropriate and safe furnishings, such as large, sturdy chairs, high sofas, benches, or loveseats, that can accommodate patients and visitors of size.	<input type="checkbox"/>	<input type="checkbox"/>
2. Diagnostic and interventional equipment that can accommodate morbidly obese patients is available. This may include but is not limited to: <ul style="list-style-type: none"> • floor-mounted toilets • sturdy grab bars in bathrooms • sturdy step stools in treatment rooms 	<input type="checkbox"/>	<input type="checkbox"/>
3. Staff are knowledgeable about the weight limits of the office equipment. Color-coded labels are used to discreetly identify weight limits.	<input type="checkbox"/>	<input type="checkbox"/>
4. Patient support and follow-up are provided to patients of size, as they may face additional dental and medical issues or be less likely to obtain preventative care and more likely to postpone or cancel appointments because of embarrassment and/or feeling that dentists are biased against them.	<input type="checkbox"/>	<input type="checkbox"/>
5. Dentists and staff assess their own potential for weight bias and recognize any preconceived ideas and attitudes regarding weight. Appropriate feedback is given to patients to encourage healthful changes in behavior as indicated.	<input type="checkbox"/>	<input type="checkbox"/>
6. Staff are educated about the needs of this patient population to enhance their ability to demonstrate understanding, respect, and sensitivity.	<input type="checkbox"/>	<input type="checkbox"/>
7. The dental practice is able to safely treat patients of size, or patients are given access to a reasonable alternative.	<input type="checkbox"/>	<input type="checkbox"/>

Prescription Medications and Patient Safety

The Risk

Medication errors result in a significant portion of professional liability claims. Patient harm can result from known risks, adverse or allergic reactions, drug interactions, and errors in prescribing. Careful attention to detail in prescribing and monitoring the use of medications promotes patient health and safety.

Recommendations

1. Dentists must discuss the indications, risks, benefits, and alternatives of prescription medication with their patients and document these discussions in the patient's record.
2. Consideration should be given when treating and prescribing for patients who are immunocompromised, undergoing chemotherapy, or on anticoagulation or any other high-alert medication(s).
3. The patient's allergy history should be reviewed prior to prescribing medication.
4. Allergies/sensitivities should be documented in a highly visible and pertinent part of the record.
5. Medication reconciliation should be performed on a routine basis, including the use of herbal supplements and over-the-counter drugs. Patients should be encouraged to bring a list of medications or actual prescription bottles to their visit(s) to facilitate this process.
6. The side effects of certain medications should be monitored with laboratory and/or diagnostic tests as indicated. Test results should be reviewed and adjustments made as necessary.
7. Discontinuance of or a change in medication(s) should be documented in the record, including the rationale for the change.
8. Patient visit intervals should be established for the continuance of prescription medications.

Prescription Medications and Patient Safety

Medication errors result in a significant portion of professional liability claims. Patient harm can result from known risks, adverse or allergic reactions, drug interactions, and errors in prescribing. Careful attention to detail in prescribing and monitoring the use of medications promotes patient health and safety.

	YES	NO
1. Dentists discuss the indications, risks, benefits, and alternatives of prescription medication with their patients and document these discussions in their records.	<input type="checkbox"/>	<input type="checkbox"/>
2. Consideration is given when treating and prescribing for patients who are immunocompromised, undergoing chemotherapy, or on anticoagulation or any other high-alert medication(s).	<input type="checkbox"/>	<input type="checkbox"/>
3. The patient's allergy history is reviewed prior to prescribing medication.	<input type="checkbox"/>	<input type="checkbox"/>
4. Allergies/sensitivities are documented in highly visible and pertinent parts of the record.	<input type="checkbox"/>	<input type="checkbox"/>
5. Medication reconciliation is performed on a routine basis, including the use of herbal supplements and over-the-counter drugs. Patients are encouraged to bring a list of medications or actual prescription bottles to their visit(s) to facilitate this process.	<input type="checkbox"/>	<input type="checkbox"/>
6. Side effects of certain medications are monitored with laboratory or diagnostic tests as indicated. Test results are reviewed and adjustments made as necessary.	<input type="checkbox"/>	<input type="checkbox"/>
7. Discontinuance of or a change in medication(s) is documented in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
8. Patient visit intervals are established for the continuance of prescription medications.	<input type="checkbox"/>	<input type="checkbox"/>

Managing Patients With Chronic Pain

The Risk

The management of chronic pain through the prescription of controlled medication poses challenges and risks to both the patient and the healthcare provider. Common allegations against providers in pain management claims include:

- liability for failure to adequately treat pain
- liability for allegedly inappropriately prescribing controlled substances
- potential for civil charges being brought against a dentist or other provider for the patient's diversion of narcotics and/or drug abuse or overdose
- liability for failing to recognize a patient's addiction and/or diversion and to refer the patient for treatment

Recommendations

1. Perform and document a thorough initial evaluation of the patient. This should include a history and assessment of the impact of the pain on the patient; the nature, type, and cause of the pain; and a focused examination to determine if there are objective signs and symptoms of pain. The provider should also review pertinent diagnostic studies, previous interventions, and drug history and assess the extent of co-existing medical conditions that impact the patient's pain. It is important to obtain the names of all other providers the patient is seeing or has seen and the pharmacies the patient uses.
2. Develop a specific treatment plan based on the evaluation.
3. Maintain accurate and complete records that clearly support the rationale for the proposed treatment plan.
4. Perform a thorough and informed consent discussion regarding the plan of care, including the risks, benefits, and alternatives, as well as the risks of the alternatives, such as no treatment with controlled substances.
5. Request the patient's consent to obtain copies of the records of all prior treating dentists, and review these records before prescribing controlled substances to determine if there is a history of drug-seeking behavior or drug abuse.

Continued on next page.

Managing Patients With Chronic Pain

6. Use a written pain management agreement when prescribing controlled substances for patients with chronic pain. If the patient has a prior history of drug abuse, refer them to a pain management practice or clinic, if possible. A pain management agreement outlines the expectations of the provider and the responsibilities of the patient, including:
 - a baseline screening of urine/serum medication levels
 - periodic unannounced urine/serum toxicology screening
 - medications to be used, including dosage(s) and frequency of refills
 - a requirement that the patient receives medications from only one provider and uses only one pharmacy
 - the frequency of office visits
 - any reasons for the discontinuance of drug therapy (e.g., violation of agreement)

A sample pain management agreement can be obtained by contacting the MLMIC Legal Department at **(844) 667-5291**.

7. Document and monitor all prescriptions and prescription refills.
8. Consult the I-STOP registry prior to prescribing any controlled pain medications. Document either that you have consulted the registry or the circumstances surrounding why consultation was not performed.
9. Protect prescription blanks if still utilized in your practice. Limit and monitor staff access to computer-generated prescriptions.
10. Take positive action if you suspect patient addiction or diversion. Public Health Law §3372 requires dentists to report any patient who is reasonably believed to be a habitual user or abuser of controlled substances to the New York State Bureau of Controlled Substances by calling (518) 402-0707.
11. Refer the patient for treatment of addiction, and, if appropriate, discuss this with the patient. Document the referral and discussion in the patient's record.
12. If a patient is believed to be selling/diverting narcotics and the patient's random urine test confirms no drug use or there has been a forgery or theft of prescriptions, contact the MLMIC Legal Department to discuss how to discharge the patient and how to handle requests for medications from the patient before the discharge is final.

Managing Patients With Chronic Pain

The management of chronic pain through the prescription of controlled medication poses challenges and risks to both the patient and the healthcare provider. Common allegations against dentists in pain management claims include:

- liability for failure to adequately treat pain
- liability for allegedly inappropriately prescribing controlled substances
- potential for civil charges being brought against a dentist for the patient's diversion of narcotics and/or drug abuse or overdose
- liability for failing to recognize a patient's addiction and/or diversion and to refer the patient for treatment

	YES	NO
1. A thorough initial evaluation of the patient is performed and documented. This includes a history and assessment of the impact of the pain on the patient; the nature, type, and cause of the pain; and a focused dental examination to determine if there are objective signs and symptoms of pain. The dentist also reviews pertinent diagnostic studies, previous interventions, and drug history and assesses the presence of co-existing medical conditions that may impact the patient's pain. The names of all other providers the patient is seeing or has seen and the pharmacies the patient uses are obtained.	<input type="checkbox"/>	<input type="checkbox"/>
2. A specific treatment plan is developed based on the evaluation.	<input type="checkbox"/>	<input type="checkbox"/>
3. Accurate and complete records are maintained that clearly support the rationale for the proposed treatment plan.	<input type="checkbox"/>	<input type="checkbox"/>
4. A thorough informed consent discussion is performed regarding the plan of care, including the risks, benefits, and alternatives, as well as the risks of the alternatives, such as no treatment with controlled substances.	<input type="checkbox"/>	<input type="checkbox"/>
5. The patient's consent is requested to obtain copies of the records of all prior treating dentists. These records are reviewed prior to prescribing controlled substances to determine if there is a history of drug-seeking behavior or abuse.	<input type="checkbox"/>	<input type="checkbox"/>
6. All prescriptions and prescription refills are documented and monitored.	<input type="checkbox"/>	<input type="checkbox"/>

Continued on next page.

Managing Patients With Chronic Pain

	YES	NO
7. The I-STOP registry is consulted prior to prescribing any controlled pain medications. It is documented either that the registry has been consulted or that it has not been consulted, outlining the circumstances in case of the latter.	<input type="checkbox"/>	<input type="checkbox"/>
8. Prescription pads, if still utilized, are protected from unauthorized use. Staff access to computer-generated prescriptions is limited and monitored.	<input type="checkbox"/>	<input type="checkbox"/>
9. A written pain management agreement is used when prescribing controlled substances for patients with chronic pain. If the patient has a history of drug abuse, they are referred to a pain management practice or clinic, if possible. A pain management agreement outlines the expectations of the dentist and the responsibilities of the patient, including: <ul style="list-style-type: none"> • a baseline screening of urine/serum medication levels • periodic unannounced urine/serum toxicology screening • medications to be used, including dosage(s) and frequency of refills • a requirement that the patient receives medications from only one provider and uses only one pharmacy • the frequency of office visits • any reasons for the discontinuance of drug therapy (e.g., violation of agreement) 	<input type="checkbox"/>	<input type="checkbox"/>
10. Positive action is taken if we suspect patient addiction or diversion. (Public Health Law §3372 requires a provider to report any patient who is reasonably believed to be a habitual user or abuser of controlled substances to the New York State Bureau of Controlled Substances by calling (518) 402-0707.)	<input type="checkbox"/>	<input type="checkbox"/>
11. If appropriate, patients are referred for treatment of addiction. The referral and discussion with the patient are documented in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>

The MLMIC Legal Department can provide sample pain management agreements or consultation when it is suspected that a patient may be selling or diverting narcotics. They can be reached at **(844) 667-5291** or by email at **hotline@tmglawny.com**.

Managing Drug-Seeking Patients

The Risk

Healthcare professionals share the responsibility of minimizing prescription drug abuse and drug diversion. Dentists are tasked with differentiating patients in need of effective pain management from those who may be seeking drugs for inappropriate reasons. The following recommendations are intended to provide guidance to healthcare providers when confronted with drug-seeking patients.

Recommendations

1. Perform a complete review of the patient's pertinent history and conduct a thorough dental evaluation. Address and document all objective signs and symptoms of pain.
2. Exercise concern when dealing with patients who are not interested in having a complete dental examination, are unwilling to authorize the release of prior medical records, or have no interest in a diagnosis or referral and instead say they want the prescription immediately.
3. Be cautious if a new patient has an unusual knowledge of controlled substances or requests a specific controlled substance and is unwilling to try any other medication.
4. Document a trial of non-narcotic medication and/or therapy before choosing to place the patient on a controlled substance.
5. If you are able to identify the true source of the patient's pain, document that and any positive test results in the patient's record.
6. New York State providers must consult the I-STOP registry prior to prescribing any Schedule II, III, or IV controlled substances. To establish a Health Commerce System account to enable you to do so, access the website at https://www.health.ny.gov/professionals/narcotic/prescription_monitoring/.
7. Document the patient's informed consent for treatment of chronic pain with controlled substances. Have the patient sign a written pain management agreement (available from the MLMIC Legal Department) when prescribing controlled substances for chronic pain.
8. Specifically document drug treatment outcomes and the rationale for medication changes.

Continued on next page.

Managing Drug-Seeking Patients

9. Assess whether further treatment for addiction or pain management is appropriate and document this discussion with the patient. If necessary, refer the patient for consultation to a pain management clinic or rehabilitation facility.
10. Carefully monitor and protect Official New York State Prescription pads if you use them. Unless an exemption is applicable, prescriptions for controlled substances must be electronically dispensed.
11. When electronically issuing or writing a prescription for controlled substances, write the quantity and the strength of drugs in both letters and numbers to prevent alteration.
12. Report patients who are reasonably believed to be habitual users or abusers of controlled substances to the New York State Bureau of Controlled Substances. This is required by New York State Public Health Law §3372.
13. Contact the MLMIC Legal Department to discuss how to address a patient you believe is selling/diverting narcotics or altering, forging, or stealing prescription pads.

Managing Drug-Seeking Patients

All healthcare professionals share the responsibility of minimizing prescription drug abuse and drug diversion. Dentists are tasked with differentiating patients in need of effective pain management from those who may be seeking drugs for inappropriate reasons.

	YES	NO
1. A complete review of the patient's pertinent history is performed, and a thorough dental evaluation is conducted. All objective signs and symptoms of pain are addressed and documented.	<input type="checkbox"/>	<input type="checkbox"/>
2. Concern is exercised when caring for patients who are not interested in having a complete dental examination, are unwilling to authorize the release of prior records, have no interest in a diagnosis or referral, or request an immediate narcotic prescription.	<input type="checkbox"/>	<input type="checkbox"/>
3. Caution is used if a new patient has an unusual knowledge of controlled substances or requests a specific controlled substance and is unwilling to try any other medications.	<input type="checkbox"/>	<input type="checkbox"/>
4. A trial of non-narcotic medication/therapy is instituted and documented prior to prescribing the patient a controlled substance.	<input type="checkbox"/>	<input type="checkbox"/>
5. The patient's true source of pain is documented if able to be identified, and positive findings are included in the patient's record.	<input type="checkbox"/>	<input type="checkbox"/>
6. The I-STOP registry is consulted before prescribing any Schedule II, III, or IV controlled substances.	<input type="checkbox"/>	<input type="checkbox"/>
7. The patient's informed consent for treatment of chronic pain with controlled substances is documented.	<input type="checkbox"/>	<input type="checkbox"/>
8. The patient signs a written pain management agreement when narcotics are prescribed for chronic pain.	<input type="checkbox"/>	<input type="checkbox"/>
9. Drug treatment outcomes and the rationale for medication changes are specifically documented.	<input type="checkbox"/>	<input type="checkbox"/>

Continued on next page.

Managing Drug-Seeking Patients

	YES	NO
10. An assessment of whether further treatment for addiction or pain management is completed, discussed with the patient, and documented. If necessary, the patient is referred for consultation to a pain management clinic or rehabilitation facility.	<input type="checkbox"/>	<input type="checkbox"/>
11. Official New York State Prescription pads are carefully monitored and protected if they are used. Unless an exemption is applicable, prescriptions for controlled substances are electronically dispensed.	<input type="checkbox"/>	<input type="checkbox"/>
12. When electronically issuing or writing a prescription for controlled substances, the quantity and the strength of medication are written in both letters and numbers to prevent alteration.	<input type="checkbox"/>	<input type="checkbox"/>
13. Patients who are reasonably believed to be habitual users or abusers of controlled substances are reported to the New York State Bureau of Controlled Substances. This is required by New York State Public Health Law §3372.	<input type="checkbox"/>	<input type="checkbox"/>

The MLMIC Legal Department should be contacted to discuss how to address a patient who is believed to be selling/diverting narcotics or altering, forging, or stealing prescription pads.

Sample pain management agreements are available from the MLMIC Legal Department for use when prescribing controlled substances for chronic pain. They can be reached at **(844) 667-5291** or by email at **hotline@tmglawny.com**.

4

Use of Technology
(High Tech, Low Risk)

Security of Patient Information and Health Information Technology

The Risk

With virtually all dental offices and healthcare facilities connected to the internet and using computer systems, maintaining the security of computers and other electronic devices as well as the privacy of patients' PHI has become critical.

The following are tips for staff and providers on securing this technology and information.

Recommendations

1. Require that staff and providers have strong and unique passwords:
 - Passwords should have a minimum of 12 characters and include uppercase and lowercase letters as well as numbers and symbols.
 - Passwords should be changed at set intervals.¹
2. Do not share passwords. Do not allow others to document in an electronic record system under your password while you are logged on.
3. Grant staff access to an electronic record system only on a "need-to-know" basis:
 - Individuals should be granted access only to the information necessary to perform their jobs.
 - If an employee transfers to a different job function, have a process in place to reduce or increase their access based on the new job functions.
4. Educate staff on the reasons why and instruct them not to:
 - plug their personal devices into USB ports on the system's computers
 - install software on their work computers without prior approval
 - click on suspicious links in emails
 - allow unencrypted USB devices to leave the facility
5. Position computers and printers away from patient and visitor traffic and consider the use of screen filters to prevent others from seeing PHI.
6. Encrypt all computer hard drives. At a minimum, all laptops and tablets should be encrypted, especially if they are to leave the facility.

Continued on next page.

Security of Patient Information and Health Information Technology

7. Provide frequent and ongoing cybersecurity education and training.
8. Policies and procedures should clearly define the disciplinary actions to be taken for inappropriate use of the computer system.
9. Develop a cybersecurity incident response process to address a security breach or cyberattack, and test it at least annually to confirm that there is:
 - a defined procedure to report any suspected information security incident
 - an obligation for employees to report any suspected incident immediately upon discovery
 - one or more individuals with clearly assigned responsibilities to manage incidents
10. Promptly disable an individual's access to the computer system upon their leaving employment:
 - For involuntary dismissal, disable access prior to the notification of termination.
 - If access to the employee's emails, voicemail, etc., is necessary, assign another qualified individual to address any information that requires review or action.
11. Maintain inventory control of all computerized devices, including laptops, thumb drives, and handheld devices.
12. Install appropriate antivirus software, and update devices frequently to protect the computer system from security vulnerabilities.
13. Routinely perform system back-ups of files and data. Test back-up restoration semiannually at a minimum.
14. Perform audits to ensure compliance with health information technology policies and any applicable regulations.

¹Current guidelines suggest that if the password length is set to 16 characters, it should be changed annually at a minimum.

Security of Patient Information and Health Information Technology

With virtually all dental offices and other healthcare facilities connected to the internet and using computer systems, maintaining the security of computers and other electronic devices as well as the privacy of patients' PHI, has become critical.

	YES	NO
<p>1. Staff and providers are required to have strong and unique passwords:</p> <ul style="list-style-type: none"> • Passwords have a minimum of 12 (16 recommended) characters and include upper and lowercase letters as well as numbers and symbols. • Passwords are changed at set intervals (minimum annually recommended).¹ 	<input type="checkbox"/>	<input type="checkbox"/>
<p>2. Passwords are not shared, and others are not allowed to document in an electronic record system under another person's password while they are logged on.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>3. Staff is granted access to an electronic record only on a "need-to-know" basis:</p> <ul style="list-style-type: none"> • Individuals are granted access only to the information necessary to perform their jobs. • If an employee transfers to a different job function, a process is in place to reduce or increase access based on their new job functions. 	<input type="checkbox"/>	<input type="checkbox"/>
<p>4. Staff has been educated on the reasons why and instructed not to:</p> <ul style="list-style-type: none"> • plug their personal devices into USB ports on the system's computers • install software on their work computers without prior approval • click on suspicious links in emails • allow USB devices to leave the facility unencrypted 	<input type="checkbox"/>	<input type="checkbox"/>
<p>5. Computers and printers are positioned away from patient and visitor traffic. The use of screen filters to prevent others from seeing PHI has been considered.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>6. All computer hard drives are encrypted. At a minimum, all laptops and tablets are encrypted, especially if they leave the facility.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>7. Frequent and ongoing cybersecurity education and training are provided.</p>	<input type="checkbox"/>	<input type="checkbox"/>

Continued on next page.

Security of Patient Information and Health Information Technology

	YES	NO
8. Policies and procedures clearly define the disciplinary actions to be taken for inappropriate use of the computer system.	<input type="checkbox"/>	<input type="checkbox"/>
9. A cybersecurity incident response process has been developed to address a security breach or cyberattack, and it is tested at least annually to confirm that there is: <ul style="list-style-type: none"> • a defined procedure for reporting any suspected information security incident • an obligation for employees to report any suspected incident immediately upon discovery • one or more individuals with clearly assigned responsibilities to manage incidents 	<input type="checkbox"/>	<input type="checkbox"/>
10. An individual's access to the computer system is promptly disabled upon their leaving employment: <ul style="list-style-type: none"> • For involuntary dismissal, access is disabled prior to the notification of termination. • If access to the employee's emails, voicemail, etc., is necessary, another qualified individual is assigned to address any information that requires review or action. 	<input type="checkbox"/>	<input type="checkbox"/>
11. Inventory control is maintained for all computerized devices, including laptops, thumb drives, and handheld devices.	<input type="checkbox"/>	<input type="checkbox"/>
12. Appropriate antivirus software has been installed, and devices are updated frequently to protect the computer system from security vulnerabilities.	<input type="checkbox"/>	<input type="checkbox"/>
13. System back-ups of files and data are performed routinely. Back-up restoration is tested semiannually at a minimum.	<input type="checkbox"/>	<input type="checkbox"/>
14. Audits are performed to ensure compliance with health information technology policies and any applicable regulations.	<input type="checkbox"/>	<input type="checkbox"/>

¹Current guidelines suggest that if the password length is set to 16 characters, it should be changed annually at a minimum.

Managing Negative Online Reviews

The Risk

Dentists recognize that along with their practice websites, public websites such as Yelp, Healthgrades, and ZocDoc and social media sites such as Facebook and X (formerly known as Twitter) can be used as marketing tools to inform the public of their services. The online community, however, is afforded an opportunity to respond, rate, and, at times, complain about those services. These statements and reviews are readily accessible to anyone with an internet-ready device.

While there is a basic instinct to immediately respond to negative online reviews, dentists must remember that privacy rules make a complete response via social media inappropriate, and responding directly to an online post puts the provider at risk of disclosing PHI. Your response may not contain any identifying statements, but the mere recognition of a patient-provider relationship is a potential HIPAA violation.

The following tips will help you successfully and appropriately respond to negative online reviews.

Recommendations

1. Critically review all social media posts for accuracy and authenticity. While some negative statements regarding the performance of you or your staff may be difficult to read, evaluate these reviews to determine if there is any opportunity for learning or process change. Also consider the totality of positive reviews against the negative reviews.
2. Do not become engaged in online arguments or retaliation — especially if the comments made are particularly negative and potentially detrimental to the reputation of the practice or provider.
3. According to federal and state confidentiality and privacy laws, providers are precluded from identifying patients on social media. To protect patient privacy, all patient concerns and complaints should be resolved by the practice by contacting the patient directly and not through social media.

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Managing Negative Online Reviews

4. If you do choose to respond via social media, use a standard response that also serves as a marketing opportunity for your practice. Some examples include:
 - “[Insert name] Practice is proud to have been providing comprehensive and compassionate care in the community since [insert year] and takes the treatment of its patients and their privacy seriously. Because federal privacy laws govern patients’ PHI, it is not the policy of [insert name] Practice to substantively respond to negative reviews on ‘ratings’ websites, even if they provide misleading, unfair, or inaccurate information. We welcome all our patients and their families to address any concerns/requests or information about their care with us directly, as we strive to continue to provide individualized care in our community.”
 - “At our practice, we strive for patient satisfaction. However, we cannot discuss specific situations due to patient privacy regulations. We encourage those with questions or concerns to contact us directly at [insert phone number].”
5. If you feel the patient’s complaint has disrupted the dentist-patient relationship, consider discharging the patient from your practice. This action may be viewed as retaliatory by the patient and may set off a new series of negative posts. Attorneys of MLMIC’s Legal Department are available to assist you in making this decision.
6. Notify your local authorities if you feel at any time that your safety and/or the safety of your staff or your family is threatened or at risk.

Managing Negative Online Reviews

Dentists recognize that along with their practice websites, public websites such as Yelp, Healthgrades, and ZocDoc and social media sites such as Facebook and X (formerly known as Twitter) can be used as marketing tools to inform the public of their services. The online community, however, is afforded an opportunity to respond, rate, and, at times, complain about those services. These statements and reviews are readily accessible to anyone with an internet-ready device.

While there is a basic instinct to immediately respond to negative online reviews, dentists must remember that privacy rules make a complete response via social media inappropriate, and responding directly to an online post puts the provider at risk of disclosing PHI. Our response may not contain any identifying statements, but the mere recognition of a patient-provider relationship is a potential HIPAA violation.

	YES	NO
1. All social media posts are critically reviewed for accuracy and authenticity. While some negative statements regarding the performance of the dentist(s) or staff may be difficult to read, these reviews are evaluated to determine if there is any opportunity for learning or process change. The totality of positive to negative reviews is also considered.	<input type="checkbox"/>	<input type="checkbox"/>
2. We do not engage in online arguments or retaliation — especially if the comments made are particularly negative and potentially detrimental to the reputation of the practice or dentist(s).	<input type="checkbox"/>	<input type="checkbox"/>
3. In order to protect patient privacy, all patient concerns and complaints are resolved by our practice through direct patient contact and not through social media.	<input type="checkbox"/>	<input type="checkbox"/>

Continued on next page.

Managing Negative Online Reviews

	YES	NO
<p>4. Standardized language is used when we decide to respond to a negative social media review. The following options are considered as a response:</p> <ul style="list-style-type: none"> • “[Insert name] Practice is proud to have been providing comprehensive and compassionate care in the community since [insert year] and takes the treatment of its patients and their privacy seriously. Because federal privacy laws govern patients’ PHI, it is not the policy of [insert name] Practice to substantively respond to negative reviews on ‘ratings’ websites, even if they provide misleading, unfair, or inaccurate information. We welcome all our patients and their families to address any concerns/requests or information about their care with us directly, as we strive to continue to provide individualized care in our community.” • “At our practice, we strive for patient satisfaction. However, we cannot discuss specific situations due to patient privacy regulations. We encourage those with questions or concerns to contact us directly at [insert phone number].” 	<input type="checkbox"/>	<input type="checkbox"/>
<p>5. We consider discharging the patient from the practice when the patient’s complaint has disrupted the dentist-patient relationship. The attorneys of MLMIC’s Legal Department are contacted when considering dismissal.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>6. We notify local authorities when we feel at any time that the safety of our staff or families is threatened or at risk.</p>	<input type="checkbox"/>	<input type="checkbox"/>

Social Media Hygiene for the Dental Practice

The Risk

Healthcare communication continues to become more electronic, and while social media accounts tend to have a more casual communication style, healthcare providers must remain vigilant about the security of their platforms as well as the message they convey to their existing and potential patients. Social media is a powerful tool, but it is not without risks.

Social media hygiene is a set of practices and behaviors related to cleaning up and maintaining your digital presence in terms of both security and the message your social media applications deliver to existing and potential patients.¹ In much the same way as we regularly wash our hands with soap and water, it is critical to follow those practices that will keep you and your virtual data secure and convey an appropriate message about your organization.

Recommendations

Performing proper social media hygiene is a two-step process, the first of which is **system hygiene**:

1. Regularly update all electronic devices and applications as recommended.
2. Use passwords that follow appropriate security protocols:
 - Longer passwords are more secure: 16 or more characters is recommended.
 - Passwords should include different characters: numbers, symbols, and at least one capital letter.
 - Avoid recycling passwords.
 - Do not use the same password for all devices/apps/accounts.
 - Do not allow staff to share passwords.
3. Review the organization of files stored on your devices:
 - Determine whether you have the right information and applications on the right device(s).
 - Define the files that are mobile-, laptop-, and PC-appropriate.
4. Optimize factory settings:
 - Use default settings as appropriate.
 - Know how to disable, lock, or erase information in the event of device theft.

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Social Media Hygiene for the Dental Practice

5. Use multifactor authentication (MFA) to log into your social media accounts.
6. When possible, employ device encryption.
7. Lock down who can see your posts/information.

These steps are often cited as the best measures to employ for protection against cyberattacks. However, your cybersecurity must extend beyond your device(s) to include the information that is attached to you and your practice.

Reviewing the information on your social media platforms is the **profile hygiene** portion and second step of this process:

1. Analyze your current social media profiles to determine if there is anything that:
 - must be immediately addressed or can wait for revisions
 - is no longer current
2. Clean up your digital past:
 - Delete old photos and posts that are no longer relevant.
 - Delete old and/or neglected social media accounts.
 - Obtain consent from patients for photo use.
3. Ensure that the privacy settings on your platforms remain up to date.
4. Review your blog and website:
 - Ensure that all information remains relevant and accurate.
 - Consider whether the message presented about your practice is as you intend.
 - If links are embedded, test that they are still functional and appropriate to your message.
 - Delete any stale/nonfunctioning links, and, if appropriate, replace them with current information.
5. Keep personal and professional social media accounts separate.
6. “Friend” requests are to be avoided. Patients will be able to “Like” or “Follow” your page without you needing to “Friend” or “Follow” in return.
7. Educate your staff about social media, and use the same guidelines for keeping personal and work social media accounts separate. Refrain from discussing PHI and avoid “Friend” requests from patients. If a staff member manages the dental office’s professional page, all posts are to be reviewed.

Continued on next page.

Social Media Hygiene for the Dental Practice

8. Never discuss PHI on social media, publicly or privately. If a patient contacts you through a post, comment, or direct message, direct them to contact you through your office phone, email, or secure patient portal.
9. Do not post anything that could be construed as misleading.
 - The New York General Business Law [NY Gen Bus Law §350-A](#) says that whatever you are using in your advertising (any type of advertising) must be truthful and not misleading. Any statements you use in advertising or on social media, such as an accolade or success rate, are subject to the New York State General Business Law. Edited photos could also be in violation because someone could argue that the photos are not truly indicative of the work done.
 - If a dentist is in violation of [NY Gen Bus Law §350-A](#) (2012), it may be considered professional misconduct and can lead to an investigation through the OPD or the Office of the New York State Attorney General.

Routinely performing social media hygiene can help protect your practice from security breaches, keep your social media sites informative, and improve overall patient satisfaction.

¹<https://www.cloverinfotech.com/blog/cybercrime-is-infectious-digital-hygiene-is-the-vaccine/>

Social Media Hygiene for the Dental Practice

Healthcare communication continues to become more electronic, and while social media accounts tend to have a more casual communication style, healthcare providers must remain vigilant about the security of their platforms as well as the message they convey to their existing and potential patients. Social media is a powerful tool, but it is not without risks.

Social media hygiene is a set of practices and behaviors related to cleaning up and maintaining our digital presence in terms of both security and the message social media applications deliver to existing and potential patients.¹ Much in the same way as we regularly wash our hands with soap and water, it is critical to follow those practices that will keep our virtual data secure and convey an appropriate message about our organization.

Performing proper social media hygiene is a two-step process, the first of which is **system hygiene**.

	YES	NO
1. All electronic devices and applications have been updated, as recommended.	<input type="checkbox"/>	<input type="checkbox"/>
2. Passwords follow appropriate security protocols: <ul style="list-style-type: none"> • Longer passwords are more secure: 16 or more characters is recommended. • Passwords include different characters: numbers, symbols, and at least one capital letter. • Recycling passwords is avoided. • The same passwords are not used for all devices/apps/accounts. • Staff do not share passwords. 	<input type="checkbox"/>	<input type="checkbox"/>
3. The organization of files stored on our devices has been reviewed: <ul style="list-style-type: none"> • We have the right information and applications on the right device(s). • We have defined the files that are mobile-, laptop-, and PC-appropriate. 	<input type="checkbox"/>	<input type="checkbox"/>
4. MFA is used to log into all social media accounts.	<input type="checkbox"/>	<input type="checkbox"/>
5. Device encryption has been employed.	<input type="checkbox"/>	<input type="checkbox"/>
6. A lockdown of who can see our posts/information has been utilized.	<input type="checkbox"/>	<input type="checkbox"/>

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¹<https://www.cloverinfotech.com/blog/cybercrime-is-infectious-digital-hygiene-is-the-vaccine/>

Social Media Hygiene for the Dental Practice

These steps are often cited as the best measures to employ for protection against cyberattacks. However, cybersecurity must extend beyond our devices to include the information that is attached to us and our practice.

Reviewing the information on social media platforms is the **profile hygiene** portion and second step of this process.

	YES	NO
<p>1. Current social media profiles have been analyzed to determine if there is anything that:</p> <ul style="list-style-type: none"> • must be immediately addressed or can wait for revisions • is no longer current 	<input type="checkbox"/>	<input type="checkbox"/>
<p>2. Our organization's digital past has been cleaned:</p> <ul style="list-style-type: none"> • Old photos and posts that are no longer relevant have been deleted. • Old and/or neglected social media accounts have been deleted. • Edited or retouched photos are not used. • Consents to use patient photos are obtained. 	<input type="checkbox"/>	<input type="checkbox"/>
<p>3. Privacy settings on our platforms are up to date.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>4. Our blog and website are reviewed to:</p> <ul style="list-style-type: none"> • ensure that all information remains relevant and accurate • consider whether the message presented about our practice is as we intend • verify that any embedded links are still functional and appropriate to our message • delete any stale/nonfunctioning links and, if appropriate, replace them with current information 	<input type="checkbox"/>	<input type="checkbox"/>
<p>5. Personal and professional accounts on social media are kept separate.</p>	<input type="checkbox"/>	<input type="checkbox"/>

Continued on next page.

Social Media Hygiene for the Dental Practice

	YES	NO
6. PHI is never discussed on social media, publicly or privately. If a patient contacts us through a post, comment, or direct message, they are directed to contact us through our office phone, email, or secure patient portal.	<input type="checkbox"/>	<input type="checkbox"/>
7. All statements used in advertising are truthful, not misleading, and in compliance with New York General Business Law NY Gen Bus L § 350-A (2012).	<input type="checkbox"/>	<input type="checkbox"/>

Routinely performing social media hygiene can help protect our practice from security breaches, keep our social media sites informative, and improve patient satisfaction.